



Supplies, Equipment and Training
for the Professional Resurfacers since 1979

2016 Product Guide



Superior Products.
Superior Training.
Superior Commitment.

Our Unconditional Guarantee

If for any reason you are not completely satisfied, just return any unused product within 30 days for your choice of replacement or refund.



Dear valued NAPCO customer,

Thank you for your interest in my company. My name is Steve Coven and I am the owner of NAPCO. We have served professional refinishers since 1979.

I started refinishing bathtubs in 1985, purchasing from NAPCO. The company was going through a transition period and service became abysmally bad. I contacted the manager and ended up buying the business. I pledged to provide the very best supplies and equipment to the refinishing community and to never be out of stock on important items. By all measures we have succeeded. However, we are not standing still. We are continuing to improve service and innovate with new products.

We also provide the very best training in our state-of-the-art facility. Students learn everything about the business including hands-on spraying and how to run a profitable business.

NAPCO customers save a lot with our industry-leading loyalty program. The more you buy, the more you save, with discounts up to 30% on coatings and 12% on sundries.

For more information on our products or to order online, please visit us at www.napcoltd.com.

Best regards,

A handwritten signature in black ink, appearing to read 'S + C', written over a white background.

Steve Coven

Customer Service

Since the beginning, customer service has been the cornerstone of NAPCO's success.

- A live, knowledgeable customer service representative always answers the phone
- Order desk open from 7:30 am – 6:00 pm, CST
- Order any time on our secure e-commerce site at napcoltd.com
- Site optimized for mobile devices

Technical Support

Sometimes a job will throw you a curveball. We have experienced refinishers on call to help you solve the problem. Problems don't need to slow you down; with our help you can finish and get on to the next job.

Marketing Support

Resurfacing is a great business for people who like to be their own boss. However, they might be great resurfacers but struggle with other parts of running a business. We provide all sorts of help including an online portal where you can access customized marketing materials.

Access our online store for:

- Stationery, direct mail pieces, trade show displays, shirts and car magnets

Ordering Information

All orders placed before 1 pm central time will ship the same day.

- Order by phone 7:30 am – 6:00 pm, CST at 800.888.1081
- Order 24/7 from our secure e-commerce site at www.napcoltd.com

Product Discounts

We offer the industry's best loyalty discount program. The more you buy the greater your discounts. Contact us via phone or email for details.

Over and above the loyalty discounts we offer, you receive volume discounts on many items based on the quantity you purchase on each individual order. One gallon purchases offer 5% off, 10% off on two gallons and 15% off on five gallons or more.

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Our Customer Service Team is Ready to Help!





Refinishers love the Poly-Glass line as it offers unparalleled performance and 3 dry time options. Our Universal Catalyst works with any of these fine topcoats.

All Poly-Glass Top Coats:

- Will not crack or yellow over time
- Can last 10+ years when properly applied
- Provides great coverage with less material due to 69% solids by weight
- Each gallon covers approximately 16 tubs
- Available in 22 standard colors in addition to custom colors
- Use on tubs, sinks, tile, vanities

NAPCO is definitely very responsive. They have gone above and beyond on lots of projects. If they don't know the answer to a question, they find out and get right back to me.

– Amy, CA

[Click here for more information or to order topcoats.](#)

Mega-Fast Poly-Glass 4 Hour Cure High Gloss Resin

- Our fastest dry time – fixture can be used in 4 hours
- Dries to the touch in 5 – 10 minutes minimizing dust contamination
- Perfect solution for 1 – tub households
- Great for commercial accounts such as hotels, nursing homes, hospitals, etc.

Poly-Glass Quick Dry High Gloss Resin

- Fixture can be used in 24 hours
- Minimizes dust contamination, dries to touch in 5 – 10 minutes
- Good for single tub homes, commercial accounts

Poly-Glass Regular Dry High Gloss Resin

- 48 hour cure time
- Same gloss and whiteness as our other Poly-Glass resins
- Our most economical topcoat

Poly-Glass 320 Low VOC Topcoat

A low VOC coating that performs like conventional topcoats.

- Meets strict federal VOC guidelines
- Customers love its decreased odor
- Ideal for commercial work in multi-tenant buildings
- Easy to use, sprays like conventional coatings

Universal Catalyst

- Can be used with any Poly-Glass resin
- Saves you money with less required inventory
- Mix 2 to 1 and start spraying

[See page 17 for reducers, accelerators and retarders.](#)



You can help customers enjoy a new kitchen for a very reasonable cost. Many homes have dated kitchens with tired cabinets and laminate countertops. The average cost to remodel a kitchen is \$20,000 but you can refinish countertops and cabinets for literally pennies on the dollar. After finishing a job for a customer, make sure to talk to them about their kitchen counters and cabinets.

Flint-Stone Faux Granite Topcoat

Granite has been the preferred counter material since the late 1990s. It can cost \$4,500 or more to upgrade to granite. You can step in and save the day. Using Flint-Stone you can give customers a modern look for far less.

Flint-Stone is a Great Sale:

- Gives the look of natural stone for much less
- Easy to care for, no need for time consuming yearly sealing
- Healthier as it is non-porous, resists bacterial growth
- Match any décor with 27 colors to choose from
- Highly resistant to stains

[Click here for more information or to order Flint-Stone topcoats.](#)

We offer a complete line of low gloss resin for use on kitchen counters and vanity tops. This line has the same features as our high gloss coatings but with 20% less gloss. The textured versions are as easy to use as the regular low gloss coatings but result in a slightly textured surface.

All Poly-Glass Low Gloss Topcoats:

- Flexible enough to withstand impact of dropped objects
- Tough enough to last 10+ years when properly applied
- Provide great coverage with less material and cost
- Fit any décor; available in 22 standard colors plus custom colors
- Available in textured finish as well

Mega-Fast Poly-Glass 4 Hour Cure Low Gloss Resin

- Our fastest dry time – fixture can be used in 4 hours
- Dries to the touch in 5 – 10 minutes minimizing dust contamination
- Great for commercial accounts such as hotels, nursing homes, hospitals, etc.

Poly-Glass Quick Dry Low Gloss Resin

- Fixture can be used in 24 hours
- Minimize dust contamination, dry to the touch in 5 – 10 minutes

Poly-Glass Regular Dry Low Gloss Resin

- 48 hour cure time
- Our most economical low gloss topcoat



Kitchens can be Your Most Profitable Work!



Pair kitchen cabinet resurfacing with countertops and you provide an almost complete remodel. By using our high-build primer resin you can cover up almost any woodgrain pattern and color with one coat. Then just apply any color (including custom selections) topcoat and your customer has a totally new look. Some of our customers partner with a flooring professional to offer a more complete package.

Stain-No-More Catalyst

- Mix with any of our topcoat resins
- Resists staining agents such as ketchup, grape juice, mustard, wine, etc.

[Click here for more information or to order low gloss coatings, primer and catalyst.](#)



There are tens of thousands of fiberglass tubs and showers with sagging bottoms due to shoddy installation. These are prone to cracking allowing water to seep under the fixture. Water damage leads to rotting floors and mold – a potentially serious health issue.

Our Inlays are:

- Easy to install in about 1 hour
- A permanent fix if installed correctly
- Custom made to your customer's fixture
- Include an anti-slip surface
- Available in white and bone
- Can be refinished to any color

[Click here for more information or to order tub and shower inlays.](#)

***Just Looking for Anti-slip Products?
We Offer Anti-slip Mats, Rolls & Strips.***



Gorilla Grip Wipe On Primer

Save an hour of prep on each and every tub with Gorilla Grip, our wipe on primer. Simply clean the tub with Poly-Cleaner, rinse and dry, wipe on Gorilla Grip primer. It's that simple.

- No etching
- No spraying primer
- No sanding
- No cleaning gun after priming

Epoxy Low Build Primer Resin 'Fast Dry'

Holds tightly to porcelain, cast iron, steel

- Retains flexibility to resist cracking
- Use 3 – 4 light coats without worry of unevenness or runs
- Just 5 – 10 minutes of dry time
- Mix with Epoxy Low Build Primer Catalyst

Epoxy Low Build Primer Catalyst 'Fast Dry'

- "Part B" of our Epoxy Low Build Prime
- Dries in 5 – 10 minutes saving you up to an hour on each job

[Click here for more information or to order primers.](#)



Eco-Glaze Waterborne Coating

Helping out Mother Earth is on the minds of many consumers. Our Eco-Glaze waterborne tub and tile coating is good for you, good for your customers and good for the environment. Conventional tub coatings have VOCs. Eco-Glaze is a tub coating with no VOCs! As such, this bathtub coating has no odor and washes up with plain water.

You and your customers will love this coating:

- No odor
- No need for thinner
- Finish is just as hard as conventional bathtub coatings
- Use less material
- Safer for you
- Preferred by your customers

[Click here for more information or to order eco-friendly coatings.](#)

Count on NAPCO for Unmatched Customer Service

- A live, knowledgeable customer service representative always answers the phone
- Order desk open from 7:30 AM – 6:00 PM, CST
- Order any time on our secure e-commerce site at napcoltd.com
- Site optimized for mobile devices



Super Orange Stripper

- Strong enough to remove the most durable of coated surfaces
- Bubbles off old coating within 5 – 10 minutes
- Gel consistency is easy to spread, sticks well to vertical surfaces

Low Odor Stripper

This is Super Orange Stripper in a low odor version. Light orange in color.

White Lightning Stripper

A super strong stripper that is low odor. Blue in color.

Fiberglass Stripper

Stop sanding old coating off previously refinished fiberglass liners and wall surrounds. Our Fiberglass Stripper will make short work of that and not harm the fixture underneath. It bubbles off old coating in a snap.

Extra Strong Etch

This is the only etch we sell because it's the only etch you'll need. It is formulated to etch the most difficult surfaces such as tile, colored bathtubs, colored porcelain, etc.



PolyClean Tub and Tile Cleaner

- Phosphoric acid-based detergent
- Easily prepare just about any surface (tile, tubs, sinks, countertops, cabinets, cultured marble, china toilet bowls)
- Use before etching

Safe Soap

Increase customer satisfaction, referrals and profits by supplying your customers with this soap. Specially designed to clean refinished fixtures and maintain that "just refinished" look and luster. After you finish the job simply offer this soap to your customers for a few bucks more.

"I have been buying from NAPCO for 15 years. They never fail to get me what I need, when I need it. The quality of their products makes my job easier."

– Walt, OR

[Click here for more information or to order strippers or etch.](#)



All Purpose Reducer

- Medium speed formula
- Add to all NAPCO Poly-Glass topcoats to achieve maximum gloss
- A proprietary blend of several extra pure thinners

Fast Reducer

- Reduces runs and sags by reducing evaporation time
- Perfect for use in colder months in northern climates

Poly-Glass 320 Reducer

Specially formulated reducer to use with our Poly-Glass 320 topcoat.

Poly-Glass 320 Retarder

Specially formulated retarder to use with our Poly-Glass 320 topcoat.

Overspray and Gun Cleaner

- Made from a mixture of different solvents
- Cleans overspray from many unrefinished surfaces such as tile, glass, ceramics
- Reduces fish-eyes by eliminating silicone
- Good multi-purpose gun cleaner

Quick Clean Gun Cleaner

- Virtually no scrubbing needed
- Easy to use, just soak gun for 15 minutes – 2 hours
- Melts away caked on paint

Scented Options

- Mask paint and solvent odors
- Comes in Pine, Lemon, Spice, Wintergreen, Cherry, Bubblegum scents

Accelerator

- Accelerates drying
- Reduces opportunity for runs and sagging
- Especially useful in colder weather where runs are more likely

Retarder

- Slows drying of Poly-Glass topcoats
- Useful in hot, arid climates
- Helps reduce popping, texture or orange peel
- Slows drying

Fish Eye Eliminator

Promotes a smooth surface when you can't eliminate all surface contaminants.

Silicone Digestor

Silicone is hard to spot, tough to remove and reeks havoc on the refinished surface. Give your customers the smoothest finish by wiping the surface with our Silicone Digestor prior to spraying the topcoat.

[Click here for more information or to order online.](#)

HVLP Spray Systems

A good HVLP can make you money. More importantly though, a bad system can cause you undue stress, lost customers and reduced profits.



Titan Capspray Spray Systems

Recognized as one of the best HVLP systems on the market, allowing you to lay down a smooth coat every time. If you clean and maintain it properly you will get years of trouble-free service.

The Titan Capspray 75 is our most popular spray system:

- 7.5 psi of atomizing power to do the professional work demanded in today's marketplace
- 3 spray settings so you always get the right amount of material
- Separate cooling air and filtration air to reduce maintenance
- Quick-change filter caps
- Only 21 lbs
- 4 year warranty on defects in materials or workmanship

Includes: Maxum II spray gun, 30 ft. hose. Four other Titan Capspray models also available. Call for details.

Spray Gun Replacement Parts

Keep on hand the parts you will need the most and you won't be left in the lurch when a part wears out. We offer a complete line of spare parts for the guns and HVLP systems we stock. We also sell gun cleaning brushes



[Click here for more information or to order online.](#)

Air Hog Fume Exhauster

Eliminate odors with this powerful fume exhauster. Place the unit in the work area and the end of the discharge hose outside.

Goodbye fumes, hello happy customers.

- 44% more power than our previous unit
- Conserve power with high and low switch
- Comes with 25' of duct work



[Click here for more information or to order the Air Hog fume exhauster.](#)

Fixture Repair

Most tubs, showers and tile you see need some sort of repair and this can be a source of extra profits. They can be chipped, scratched or even burned. We offer a complete selection of products to help you fix these problems and increase your income.

- Single packs of catalyst & resin
- A variety of sandpapers
- Hardeners
- Brushes
- Water resistant filler
- Fiberglass filler

Badger Air Brush

The perfect tool for easy and quick touch-up jobs, saving you time and materials

Refinishers love the Badger Air Brush because it:

- Sprays an incredibly tight pattern
- Doesn't leave halos
- Won't clog or sputter like inferior sprayers
- Saves on clean up time



[Click here for more information or to order the Badger air brush.](#)

Fresh Air Breathing Systems

Methylene chloride is an odorless killer and is in most paint strippers. Don't take any chances. Repeated exposure to volatile organic compounds VOCs found in many topcoats can also be damaging to your health. Protect yourself with a fresh air breathing system.

Fresh, clean air is pumped in and delivered via a facemask. We offer two top notch systems.



Axis Pro-Air

- A system designed for heavy residential or commercial use
- Comes with an air pump, 40' of hose and one facemask
- Available in full- or half-mask options
- Optional pull-over hood for whole head protection
- MSHA/NIOH approved for employees as required by OSHA

Axis Hobbyair

- Designed for light to moderate refinishing work
- Comes with an air pump, 40' of hose and one facemask
- Is not MSHA/NIOH approved for employees as required by OSHA, call us for details

Hoods

We offer hoods, facemasks and replacement lenses for the systems we sell.



Please visit our secure online store at www.napcoltd.com to order today.

Preparatory Supplies

We offer just about every prep supply you could ever need...and at competitive pricing as well.

We researched the big box stores to compare pricing then altered our prices to be in line. This means you can forget that stop at the home remodeling store at the end of your day. Buy from NAPCO and spend more time doing other things!

We carry:

- Brushes & Rollers
- Scrapers, Spreaders & Blades
- Funnels
- Masking Tape & Paper
- Tubing
- Tack & Drop Cloths
- Sponges
- Stirrers
- Spray Socks
- Repair Supplies
- Water Resistant Filler
- Hardener
- Glue in Drains
- Gun Cleaning Brushes
- Fiberglass Filler



Personal Protection

There really isn't anything more important than your well being. We have excellent pricing on the items you need to keep you safe.

We carry:

- Respirator Masks & Replacement Cartridges
- Disposable Gloves
- Shoe Covers
- Spray Suits
- Goggles



Click here for more information or to order personal protection items.



Training

Does being your own boss appeal to you? Refinishing is a growing field with some of our graduates making six-figure incomes in the first year.

NAPCO offers the best, most complete training in the business. Other companies may talk a good game, but our trainees are ready to dive into the field.

Tub, Tile & Counter Refinishing Offers:

- Potential six-figure income
- Be your own boss
- Flexibility, work full- or part-time
- Earn \$100 per hour or more
- Is an easy sale, you save homeowners up to 80% over replacement
- Low startup cost
- Great for women or men

Our Class Features:

- Lots of spray time so you are ready to go
- Two full days, not three light days as in other classes
- 100% money-back guarantee
- Marketing, business plan and selling help
- Manual included
- Toll-free on the job tech support after the class
- Translation services available, call for more information

[Click here for more information](#)
or to sign up for training.

Here's What a Few of Our Graduates Had to Say About the Class

“That was the other thing that I liked about it, you could do it in a weekend. Where other franchises are much more expensive and they want 1 - 2 weeks of your time. This fit into our schedule and allowed us to hit the ground running.

– Tracy, WI

“From the first hour I was here I knew my money was well spent. I know we'll prosper in this business simply because of the quality training we received.

– Rajiv, GA

Money Back Guarantee

We have a 100% Money Back Guarantee policy. If we fail to deliver, you get your money back. It's that simple.



7351 Hamlin Street
Skokie, IL 60067

800.888.1081 | napcoltd.com

Serving the Professional Refinisher Since 1979



Supplies



Equipment



Training

*Speak with a Live
Customer Service Professional
Monday through Friday
7:30 am – 6:00 pm, cst.*